

Karl Seck, CEO March 2, 2017

Cellulosic Biofuel Technology

Liquid Phase Catalytic (LPC):

- Low volumes with liquid phase
- Fast reactions and low residence times (hours)
- Low temperature / pressure
- Converts raw biomass
 - Larger particle size
 - High moisture

Other Types

Thermochemical Conversion:

- Vapor phase process
- Gasification and pyrolysis
- Large equipment needed to handle vapor volumes

Biochemical Conversion:

- Fermentation to alcohols
- Requires sugars as feedstock
- Very long residence time (days)

Liquid phase: I smaller equipment REACI



Catalytic:

faster process, smaller equipment



Lower Capital Costs





REACH Technology



Renewable

Low-temperature Low-pressure Enzyme-free



Acid-hydrolysis



Non-sugar intermediates



other bio-products



Condensation

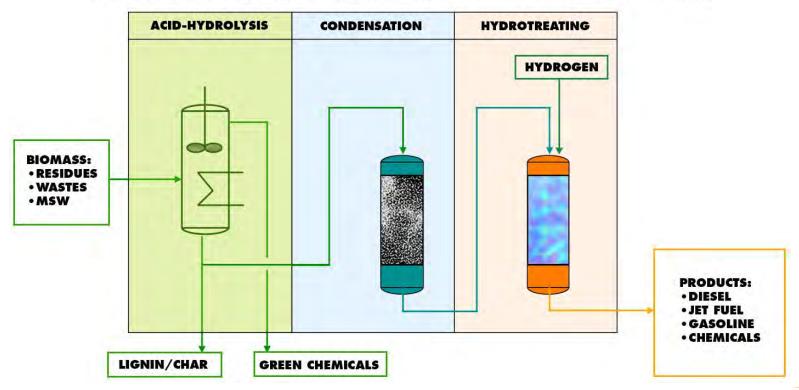
Molecule formation: Can customize carbon chain length for desired product



Hydrotreating

Deoxygenation: Final drop-in hydrocarbon fuel

REnewable Acid-hydrolysis Condensation Hydrotreating (REACH) Technology





Technology Development Advantages



Hydrolysis similar to pulp & paper technologies



Condensation
Hydrotreating
similar to petroleum
refining



Scalable, proven methodologies





Independent of genetic research



Primary Fuel Products

Drop-in Hydrocarbon Jet Fuel



Drop-in Hydrocarbon Diesel Fuel



Valuable Chemicals & By-products

Levulinic Acid (LA)

- Plasticizers
- Solvents
- Polymers

Formic Acid

- Food safe fumigant/ animal feed supplement
- Environmentally friendly de-icer
- Fuel cell feed

Furfural

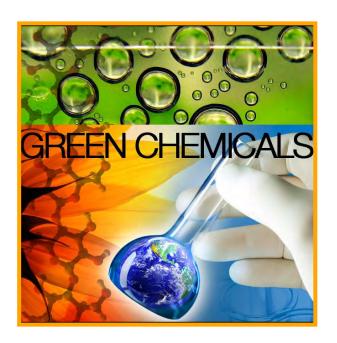
- Solvent for extraction processes
- Resin manufacturing

Lignin

- Solid Fuel
- Fertilizer / Soil Enhancer
- Hydrogen Production
- High Value Products

FDCA

Monomer for PEF





Cost Structure (Corn Stover)

CapEx:

\$ 3–5

/annual gal capacity

For example, a 15 mil gal plant at \$4/annual gal capacity would cost \$60 million

OpEx:

\$1.06

/gal excluding capital charges

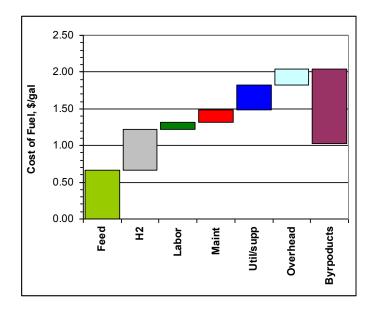
\$1.62
/gal including capital charges

Cost Breakdown

Base Case

\$ **50** /dry ton feed

1.06

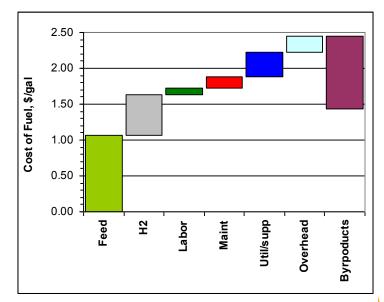


Sensitivity

\$ 80 /dry ton feed

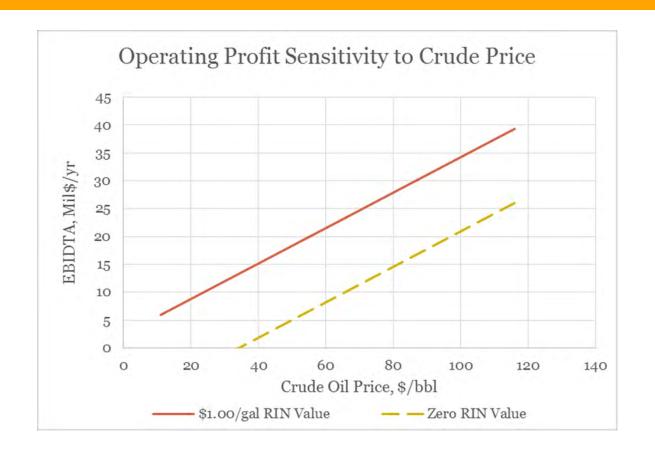
1.46

\$/gal





Economics Good at Lower Crude Prices

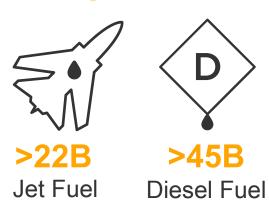




Market

U.S. liquid fuels sales in 2011 was estimated at

200+ Billion gallons



Source: US Energy Information Association RFS2 mandates advanced biofuels ramp up to a minimum of

21 Billion gallons annually by 2022

or

\$84 Billion market for 2nd generation biofuels assuming \$4/gal

2%
Market Share

nearly

\$2Billion for Mercurius



Customers

The US Navy is committed to supply 50% of its fuel needs with non-petroleum fuels by 2020

Many airlines, including Alaska, Delta, and United have committed to using increasing amounts of biofuels

Diesel vehicle fleets are potential high volume customers

Customers for optional chemicals and by-products include agricultural and specialty chemical companies

Pilot Project

- ♦ Awarded \$4.6 grant from the Dept. of Energy in 2013
 - > 50% matching
 - Focused on military fuels
- ♦ Current project partners:
 - Purdue University
 - University of Maine
 - Michigan State University Bioeconomy Institute (MSUBI)



Looking Ahead > >

Fatty Acids

- Nutraceuticals
- Specialty chemicals

Cyclic Ethers

- High cetane diesel additive
- Specialty chemicals

Lignin Products

- Unique-properties based products
- Jet fuel and diesel

Polymers

- 2,5-Furandicarboxylic acid (FDCA) for PEF
- Succinic acid (SA) for BDO to PBT and PBS
- From biomass not sugar



FDCA for PEF

PEF Advantages over PET =

- Superior Barrier Performance
 - ✓ O2 10x better
 - √ H2O 2x better
 - ✓ CO2 4x better
- Thermal Stability
 - √ 12C higher than PET
- Mechanical Properties
 - √ 1.6x better (tensile modulus)

Better Beer Bottle!

- Renewable
- Reduced product degradation
- Lighter for lower transport costs



Key Partners in REACH Development

CSIRO (Australia)

process optimization research

Purdue University

scientific/engineering/aviation expertise

UMaine

continuous flow optimization, engineering

MSUBI

pilot plant operations



Hydrolysis technology & IP

Pacific Northwest National Laboratory

past hydrotreating & catalyst development

Haldor Topsoe

catalyst / hydrotreating technology





Value Proposition



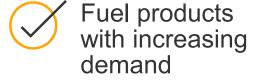


Feedstock flexibility:

- Larger-sized, high-moisture feedstock ok
- No inhibitor issues



Distributed modelcapable





~90% reduction in GHG



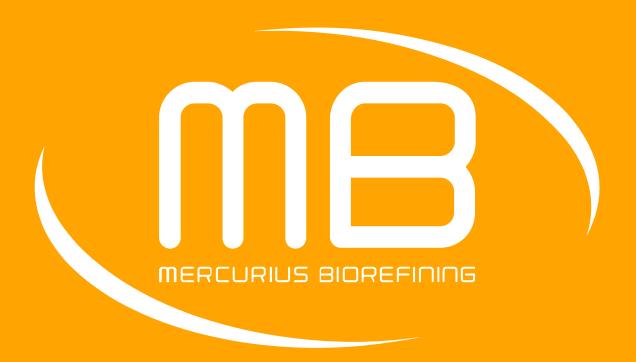
High value co-products





Patented





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